

Industrial Accelerator Program – Design Enhancements

Summary of Discussion from March 27, 2015 Webinar

On March 27, 2015, the IESO held the first webinar for the Industrial Accelerator Program (IAP) stakeholder engagement initiative with participation from over 40 transmission connected customers. The objectives of the webinar were to:

- inform customers about proposed enhancements to the IAP in an effort to improve the customer experience in the program and to encourage further participation, and
- invite feedback from stakeholders to help identify any opportunities or barriers with respect to the proposed enhancements.

The presentation material can be found on the Industrial Accelerator Program Design Enhancements webpage at <http://www.ieso.ca/Pages/Participate/Stakeholder-Engagement/Industrial-Accelerator-Program-Design-Enhancements.aspx>.

Feedback can be submitted by email to stakeholder.engagement@ieso.ca by April 10, 2015 - please refer to *IAP Design Enhancements* in the subject line.

Customers were invited to ask questions during the webinar to help facilitate their feedback, in writing, afterward. The following represents a summary of the questions and answers during the webinar:

Q: Is there enough time for feedback to be integrated into the proposed design prior to the summer launch?

A: *Yes, there is time to integrate feedback into the design and we are looking forward to hearing from transmission connected customers.*

Q: Does the IESO coordinate efforts with Natural Resources Canada?

A: *The IESO is familiar with the programs offered by Natural Resources Canada; however, our programs are not necessarily linked and are funded separately.*

For clarity, without expressed permission, customers cannot combine IAP incentives with other incentives from the IESO or other ratepayer or taxpayer funding mechanism.

Q: Please provide further clarification on the definition of “incremental resource” with respect to the proposed incentive for Energy Managers.

A: *An incremental resource for the purposes of an Energy Manager incentive is proposed to be a new hire to the company or a re-directed resource from within the company who was not previously working on energy management initiatives. If the resource is re-directed from another area within the company, the company must demonstrate that the position was backfilled.*

Q: Can existing employees in energy management roles within participating companies access the proposed capability building initiatives?

A: *At this time, the proposed capability building initiatives are intended for the Energy Managers funded through the IAP.*

Q: Will the proposed Energy Manager incentive be available this summer or is it still proposed/pending?

A: *The intent is to offer the Energy Manager incentive this summer pending expressed interest from customers.*

Q: Will ESCO (energy service company) financing models be eligible for incentives in IAP?

A: *Currently, only projects that are capially financed by the company are eligible for incentives. We are seeking feedback from customers regarding eligibility considerations for financed projects.*

Q: Are Co-Gen projects eligible for IAP incentives?

A: *Yes, behind-the-meter combined heat and power projects are eligible for incentives in the IAP.*

For more information on this stakeholder engagement initiative visit the Industrial Accelerator Program Design Enhancements webpage at <http://www.ieso.ca/Pages/Participate/Stakeholder-Engagement/Industrial-Accelerator-Program-Design-Enhancements.aspx>